



SHORT-TERM OUTLOOK

FOR EU AGRICULTURAL MARKETS
IN 2020

SPRING 2020

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While all efforts are made to provide sound market projections, uncertainties remain.

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SPECIALISED CROPS





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Market developments in the EU

OLIVE OIL 	2018/2019		2019/2020	
Production	↗ +3.4%	↘ -15%	↘ -15%	↘ -15%
Exports	↗ +14%	↘ -8.3%	↘ -8.3%	↘ -8.3%
Imports	↘ -19%	↘ -4.8%	↘ -4.8%	↘ -4.8%
Consumption	↘ -5.8%	↗ +5.2%	↗ +5.2%	↗ +5.2%

WINE 	2018/2019		2019/2020	
Production	↗ +37%	↘ -14%	↘ -14%	↘ -14%
Exports	↘ -1.0%	↘ -14%	↘ -14%	↘ -14%
Imports	↘ -5.3%	↘ -11%	↘ -11%	↘ -11%
Consumption	↗ +2.5%	↘ -6.7%	↘ -6.7%	↘ -6.7%

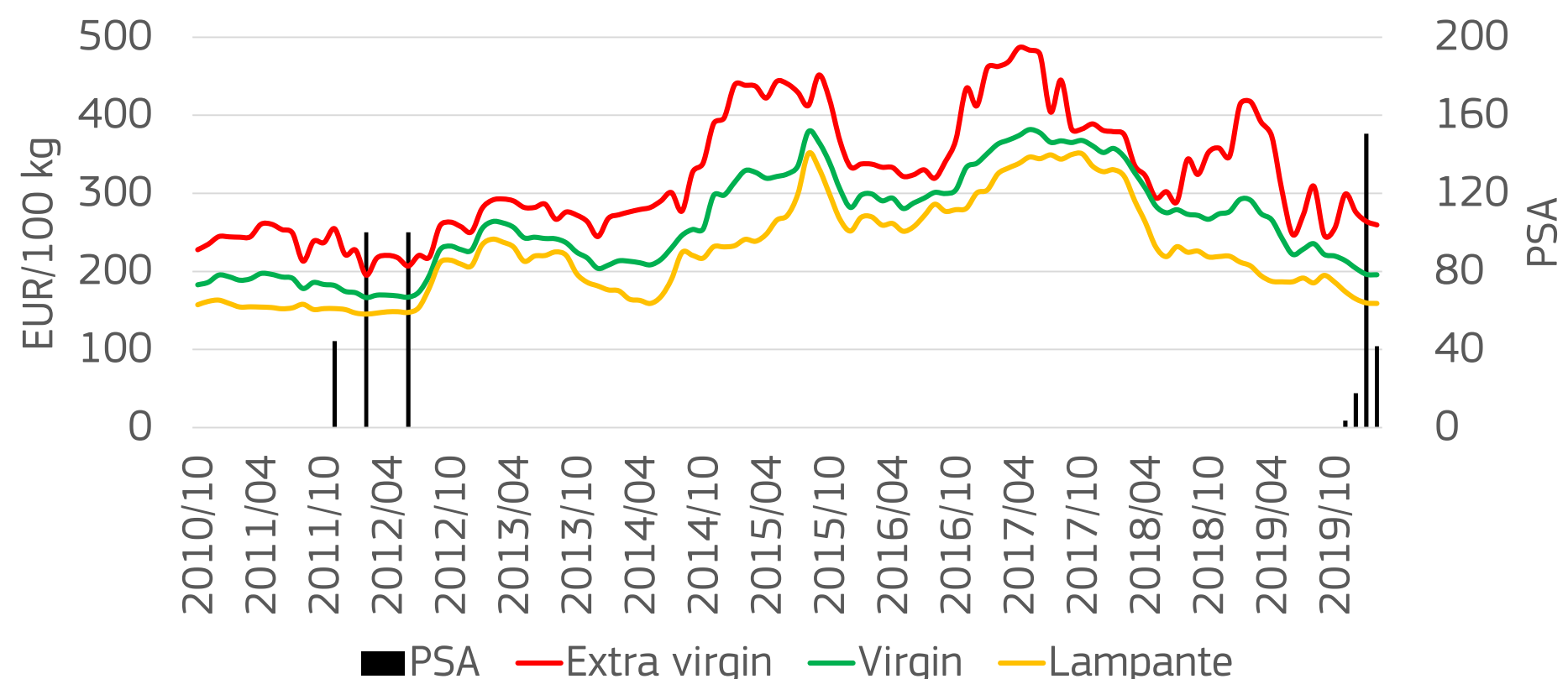
APPLES 	2018/2019		2019/2020	
	<i>fresh</i>	<i>processed</i>	<i>fresh</i>	<i>processed</i>
Production	↗ +24%	↗ +69%	↘ -7.0%	↘ -36%
Exports	↗ +52%	↗ +94%	↘ -26%	↘ -19%
Imports	↘ -13%	↘ -31%	↘ -3.0%	↗ +6.8%
Consumption	↗ +3.1%	↗ +17%	↗ +12%	↘ -33%

ORANGES 	2018/2019		2019/2020	
	<i>fresh</i>	<i>processed</i>	<i>fresh</i>	<i>processed</i>
Production	↗ +4.3%	↗ +8.2%	↘ -2.1%	↘ -16%
Exports	↗ +11%	↘ -1.4%	↘ -5.0%	↘ -5.0%
Imports	↘ -3.1%	↘ -4.5%	↔ +0.0%	↔ +0.0%
Consumption	↗ +2.5%	↘ -2.0%	↘ -1.5%	↘ -3.2%

Note: % compared to previous season

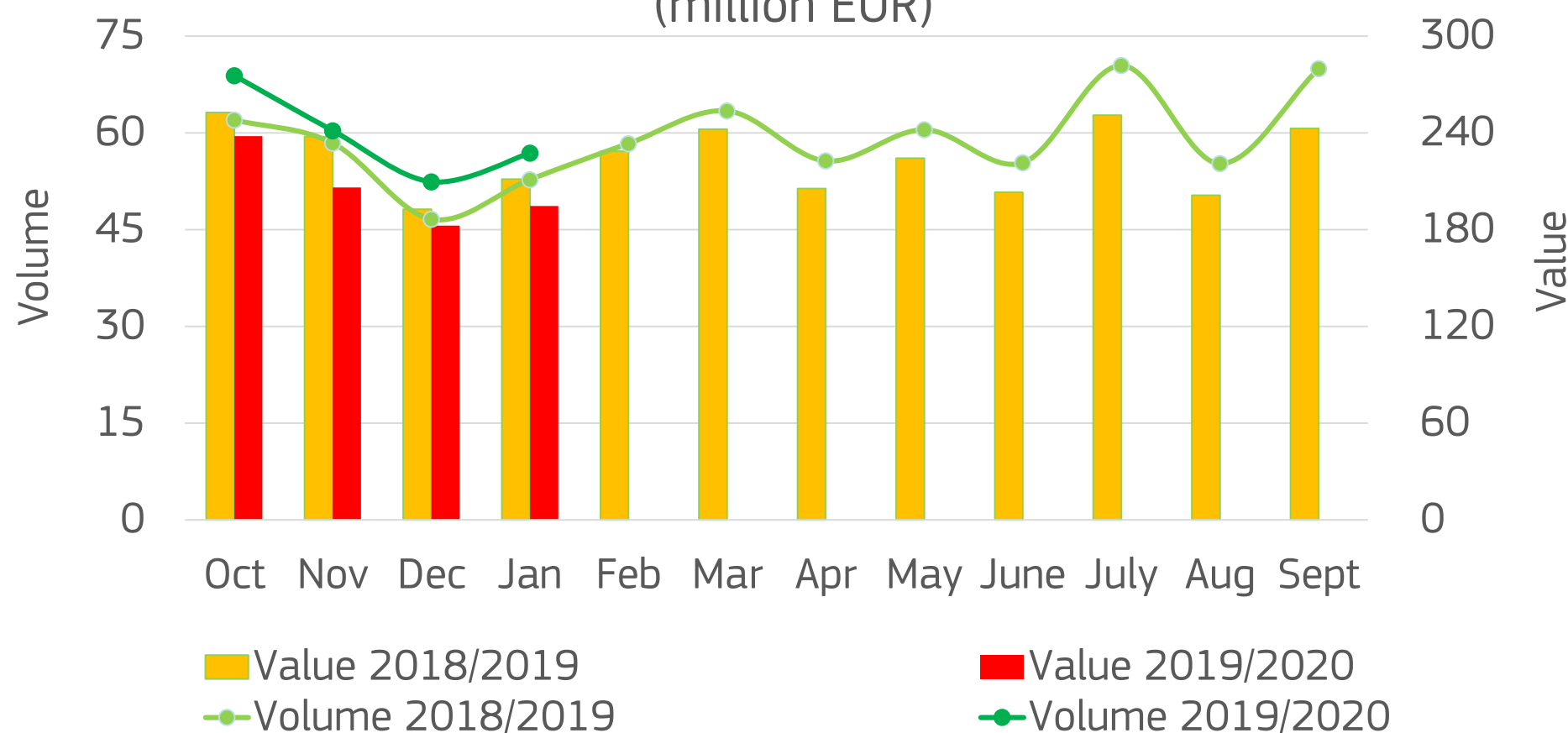
Olive oil

EU olive oil prices per category (EUR/100kg) and stocks under private storage aid (1 000 t)



Source: DG Agriculture and Rural Development, based on Member States notifications.

EU olive oil exports, in volume (1 000 t) and value (million EUR)



Source: DG Agriculture and Rural Development, based on Eurostat.

Ample availabilities continue weighing on prices in 2019/2020

- In 2019/2020, **EU olive oil production** came close to 2 million t (-15% compared to last campaign). The production drop in ES (-35%) will not be fully compensated by other increases, despite the more than doubled production in IT, and recovery in EL (+43%) and PT (+30%).
- Due to **ample beginning stocks**, overall **availabilities remain high** (12% above last 5-year average) and continue putting pressure on prices.
- In order to support prices, **private storage aid was activated** from November 2019 to February 2020 and more than 213 000 t of olive oil was stored under this mechanism, mainly of ES origin (92%) and lampante category (86%). These stocks will be placed back on the market by August.
- In February, **prices started to stabilise**. Most notably, the EU virgin olive oil price reversed the decline of the last five months, but still remains 40% below the last 5-year average for the same month (EUR 196/100kg). Prices of lampante and extra virgin olive oil saw their decline slow down.

Consumption recovery expected in main producing countries

- Until February 2020, **EU exports continued to grow** in volume (+9% year-on-year), while falling in value (-8%). US tariffs played an important role (US export value drop accounts for 94% of the overall drop). The unit value of ES and IT exports to the US dropped by 22% and 12% respectively.
- US tariffs, transport issues linked to Covid-19, and overall economic conditions are expected to **weaken global demand for EU olive oil**, resulting in **lower exports (-8%)** in 2019/2020.
- Following confinement measures in reaction to Covid-19, retail sales of olive oil increased, in particular in **EU main producing countries**. This, together with low prices, is expected to contribute to **an overall consumption recovery** in those Member States (+13% year-on-year), despite foodservice closure as retail and direct on farm sales represent around 85% of the total annual consumption.
- As the positioning of olive oil is different in these countries than in **rest of the EU**, and favourable prices allowed for stocks at households' level in the previous campaign, **consumption could drop** in the rest of the EU (-9% below last 5-year average).
- Nevertheless, this should allow for an **annual stocks reduction** of around 100 000 t.

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