

11pct growth forecast for aquaculture exports

Peruvian aquaculture exports could grow 11 per cent year-on-year this year and reach USD 300 million, thanks to higher shrimp and trout shipments to the international market, according to estimates from the Foreign Trade Centre of the Chamber of Commerce of Lima (CCL).

The business association highlights that the behaviour of aquaculture exports is in line with the shipments registered between January and September 2018, when products were exported for a total of USD 218 million, 10 per cent more than in the same period of 2017.

"This is mainly driven by shrimp and trout shipments to the United States, an important market that accounts for 46 per cent of the exports of this sector," said Carlos García, manager of the Foreign Trade Centre of the CCL.

But although the aquaculture sector is registering an optimal performance this year, it should be noted that in the last five years (2013-2017) a decrease in value of about 9 per cent was registered: sales abroad changed from USD 298 million in 2013 to USD 270 million in 2017.

García attributed that fall, to a large extent, to problems in the production of scallops, derived from the climatic conditions due to El Niño phenomenon and the little technification in the production processes.

In 2013, scallop shipments amounted to USD 158.6 million, while in 2017 they fell 83 per cent to only USD 26.5 million.

Between 2013 and 2017 the other species of the sector showed growth in their exports, as it is the case of shrimp, trout, tilapia and paiche, with sales for a total of USD 244 million in 2017 and a positive average variation of 67 per cent compared to year 2013, indicated the CCL.



CUADRO 1

| EXPORTACIONES ACUÍCOLAS POR MERCADO 2013 - 2017 | | | |
|--|--------------------|--------------------|-----------------------|
| PRODUCTO / MERCADO DESTINO | US\$ FOB | | VAR. % FOB 17 13 |
| | 2013 | 2017 | |
| LANGOSTINO | 129'373.007 | 216'846.986 | 68% |
| ESTADOS UNIDOS | 93'300.975 | 111'922.052 | 20% |
| ESPAÑA | 19'208.372 | 39'225.534 | 104% |
| VIETNAM | - | 13'301.774 | - |
| FRANCIA | 5'088.132 | 12'863.086 | 153% |
| CANADÁ | 31.633 | 11'728.409 | 36977% |
| Otros | 11'743.896 | 27'806.131 | 137% |
| CONCHAS DE ABANICO | 158'615.827 | 26'504.271 | -83% |
| FRANCIA | 49'917.460 | 12'264.833 | -75% |
| BÉLGICA | 12'422.994 | 4'075.981 | -67% |
| ESTADOS UNIDOS | 66'601.042 | 2'592.333 | -96% |
| ESPAÑA | 2'522.480 | 2'543.741 | 1% |
| PAÍSES BAJOS | 4'081.535 | 1'464.721 | -64% |
| Otros | 23'070.316 | 3'562.662 | -85% |
| TRUCHA | 8'823.132 | 25'409.097 | 188% |
| ESTADOS UNIDOS | 350.853 | 11'813.826 | 3267% |
| CANADÁ | 3'312.233 | 5'725.880 | 73% |
| JAPÓN | 71.241 | 3'760.282 | 5178% |
| RUSIA | 479.121 | 3'389.487 | 607% |
| PAÍSES BAJOS | 1'078.950 | 354.750 | -67% |
| Otros | 3'530.734 | 364.871 | -90% |
| TILAPIA | 1'295.859 | 1'275.790 | -2% |
| ESTADOS UNIDOS | 1'273.383 | 1'273.631 | 0% |
| Otros | 22.476 | 2.159 | -90% |
| PAICHE | 499.831 | 568.002 | 14% |
| ESTADOS UNIDOS | 453.314 | 551.466 | 22% |
| Otros | 46.517 | 16,536 | -64% |
| TOTAL EXPORTADO | 298'607.656 | 270'604.147 | -9% |

Fuente: Camtrade Plus
Elaboración: CCEX - Alimentos

The United States consolidates itself as the main buyer for most of the products of the aquaculture sector, except in the case of the scallop, which has France as the main market.

Other attractive markets are the other countries of North America, Latin America and Eastern Europe. However, from the CCL it was pointed out that many of them do not reach local products due to lack of production capacity and sanitary access policies.



CUADRO 2

| RANKING DE EMPRESAS EXPORTADORAS 2017 SECTOR: ACUICULTURA | | |
|--|--------------------|-------------|
| EMPRESA | US\$ FOB 2017 | PART% 2017 |
| MARINAZUL S.A. | 72'087.098 | 27% |
| INVERSIONES PRISCO S.A.C. | 49'219.336 | 18% |
| ECO - ACUÍCOLA SAC | 19'630.164 | 7% |
| PERUVIAN ANDEAN TROUT S.A.C. | 18'845.853 | 7% |
| LA FRAGATA S A | 12'574.404 | 5% |
| SEAFROST S.A.C. | 11'509.809 | 4% |
| PISCIFACTORÍAS DE LOS ANDES S.A | 6'523.527 | 2% |
| CMAR S.A.C. | 6'065.188 | 2% |
| CULTIMARINE S.A.C. | 5'653.737 | 2% |
| VIRAZON S A | 5'154.662 | 2% |
| Otros | 63'460.835 | 23% |
| TOTAL | 270'724.614 | 100% |

Fuente: Camtrade Plus
Elaboración: CCEX - Alimentos

"The Asian market will always be our main competitor in this sector and it can be presented as an opportunity for certain niche products, such as the case of Amazonian species that, due to texture and colour, adhere to these markets, but we still do not have the adequate infrastructure to exploit the production from these regions," Garcia explained.

Lien article : <https://fis.com/fis/worldnews/worldnews.asp?l=e&id=100745&ndb=1>

